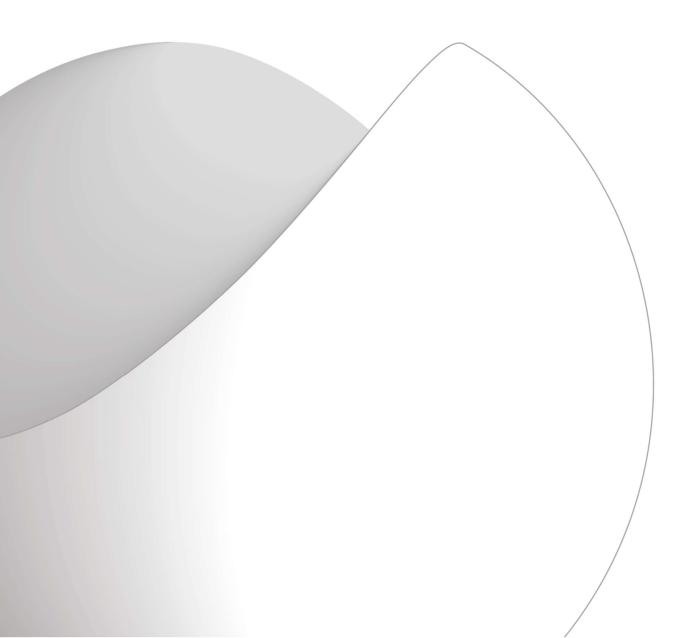


SUPPLIER WEB PORTAL SUPPLIER'S GUIDE



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1. GENERAL INTRODUCTION

1.1 HOW TO SIGN IN IN TENOVA SUPPLIER PORTAL

- a. Click on the URL received from Tenova by email.b. Click on "Please login into Supplier Portal" button.

🌒 Tenova - Supplier Portal	Home 🛛 🔍 📄 English 🗕 🖉 Sign in
Home	
Home	
Please login into Supplier Portal	
	-
Sign in Register Redeem invitation	
External SignIn	
Sign In / Register	

c. Sign in with your existing account. If is the first access, create a new account by clicking on "Singed up now" button.

	< Cancel
Sign in with your existing account	Email Address
Email Address	Send verification code
Password	New Password
Forgot your password?	Confirm New Password
Sign in	
Don't have an account? Sign up now	Create

d. Chose a Password and click on button "Create".

e. As a new Contact, click on "Profile" to provide some optional information about yourself.

🌒 Tenova - Supplier Portal		
Home Su	pplier Information Supplier Evaluation Pu	rchase Management + Q English + Michele Bianchi +
Home > Profile		
Profile		
Michele Bianchi	Please provide some information about	t yourself. rovide will be displayed alongside any comments, forum posts, or
	ideas you make on the site. The Email Address and Phone numbe	
Profile	Your Organization and Title are option Your Information	nal. They will be displayed with your comments and forum posts.
	First Name *	Last Name *
	Michele	Bianchi
	E-mail *	Business Phone
	Organization Name	Title

f. When you finish, click on "Update" and go back to the Main Menu.

How ma	y we contact you	? Select all tha	t apply	
🗹 Email				
Fax				
Phone				
Mail				

2. HOW TO BECOME A TENOVA SUPPLIER

2.1 HOW TO FILL THE 'GENERAL' INFORMATION OF A QUALIFICATION QUESTIONNAIRE

a. Click on button "General Data" from Section "Supplier Evaluations", in Menu Home.

Home > Supp	lier Evaluation		
Supplie	e <mark>r Eva</mark> l	uation	
Evaluatio	n Ouest	ionnaires	
Evaluatio Date	n Quest _{Status}	ionnaires _{Details}	Status Message

b. Insert all required General Data about your Company.

eneral			
Company Name *			
Company Name line 2			
Company Name line 3			
ail references			
ail references Commercial Reference Emails E-mail	Main contact 🕈	Description	Create
Commercial Reference Emails	Main contact 🕇	Description	Create
Commercial Reference Emails	Main contact 🕇	Description	Create
Commercial Reference Emails E-mail	Main contact 🕈	Description	Create

c. Use Button "Create" to create a new contact, and then click on "Save Commercial Email Data".

Go	eate	×
General	E-mail *	
Company Na	mario.bianchi@tenova.com	
	Main contact	
Company Na	○ No ® Yes	
	Description	
Company Na	Project Manager	
	Save Commercial Email Data	
Email refere		
Commercial I		
		• Cr
E-mail		
There are n		100 million (100 m

d. Select which type of Organization your Company is.

Type of organization				
 Sole Proprietor / Individual Company * 	Partnership *	Corporation *	LLC/LLP *	
□ Other (specify) *				

e. In case, you are a OEM/Manufacturer, Retailer/Distributor, Engineering, Contractor or Service or Logistic Provider, select the Product/Service you are willing to provide from Tenova Material Group Tree.

CONTRACTS, MATERIALS & SERVICES FOR PROJECTS	
PROJECT CONTRACTS	
CIVIL WORKS	
ERECTION WORKS	
ERECTION WORKS	
INSULATION ERECTION	
HEAT INSULATION ON SITE	
ELECTRICAL INSTRUMENTATION ERECTION	N
I 4 MECHANICAL ERECTION	
🔲 🚚 PAINTING/PROTEC/SAND BLASTING	
REFRACTORY ERECTION	
LOGISTICS	
PROJECT MATERIALS	
PROJECT SERVICES	
EXTERNAL WORKS SERVICES	
LEASING AND RENT	
IECHNICAL SERVICES	
Esign Services	
SUPERVISION SERVICES	
WORKSHOP MAINTENANCE	
MATERIAL & SERVICES FOR GENERAL SERVICES	

f. Upload required Documents, mandatory documents are shown with *.



- g. Click on "Save Questionnaire data" on the bottom of the page, if you want to save partial data and resume filling at a later time.
- h. Click "Supplier declares Questionnaire is complete" if you want to submit the Questionnaire to Tenova.

Attention: after submission you cannot modify the Questionnaire anymore. If after the offers submit you need to change, add or remove any offer or data, please write to Tenova using the email : scrm@tenova.com.

Products/Services
Please describe the Products/Services you are willing to provide:
Product Provided Description
Save Questionnaire Data

2.2 HOW TO FILL IN THE SECTION ORGANIZATIONAL AND PRODUCT & SERVICE OF THE QUESTIONNAIRE

a. In Section "Supplier Evaluation" click on the button "Organizational and Product and service Data"

Supplie	e <mark>r Ev</mark> al	uation	
Evaluatio	n Quest	ionnaires	
Evaluatio	n Quest _{Status}	ionnaires Details	Status Message

b. Insert Required Data about your Company

c. Upload Required Documents



- d. Click on "Save Questionnaire data" if you want to save partial data and resume filling at a later time.
- e. Click "Supplier declares Questionnaire is complete" if you want to submit the Questionnaire to Tenova.

4		
•		

Attention: After the submission you cannot modify the Questionnaire anymore. If after the offers submit you need to change, add or remove any offer or data, please write to Tenova using the email : scrm@tenova.com.

3. PURCHASE MANAGEMENT – BID WORKSPACE

3.1 HOW TO ACCESS THE BID WORKSPACE

a. Click on the URL received with Tenova by email or click on "Purchase Management" tab

🌒 Tenova - Supplier Portal	
Home About us Supplier Information Supplier Evaluation	Purchase Management - Q English - Michele Bianchi -
Home	Purchase Management
Home	Closed Workspaces

b. In Section "Supplier's Bid Workspaces" click on the "Link" button

Purchase Management					
Supplier's Bid Workspaces					
Date	Status	Name	Link		
29/06/2021	Active	BW - TRACK234 - ****Studio Tecnico Dott. Ing. C. NA	Ø Link		

- c. In "Bid Workspace" page (see below) are listed:
- Offers from Supplier (to upload);
- Bid / Request for Quotation Annexes (to download and analyze);
- Documents to be provided in case of Order;
- Tasks to be performed in case of Order.

3.2 HOW TO DOWNLOAD BID / REQUEST FOR QUOTATION ANNEXES

a. Click on the "View details" button that appears by clicking on the down arrow, on the single listed document.



b. Download the file.

****Studio Tecni	ro Dott. Ing. C. NA	
	• View details ×	
Offers from 5		
Name (Type	Description	
Technical Off	-	v
Economical (~
Bid / Request	Document Attachment Template	
Name (Type	-	
Purchasing S	Note	~
	-	
Documents t		
Name (Type		
Origin Decla	Expiration Date	~
Dual use Dec	-	~
Certificate of	Upload Completed	v
EAC Certifica	® No ○ Yes	~
Bill of materi		v
Technical Da	Purchasing Specification valid for Offer - Technical Requirements (2021-06-30T0939).pdf (24.4 KB) Download	•

3.3 HOW TO UPLOAD OFFERS

a. Click on the "Edit" button that appears by clicking on the down arrow, on the single listed document.

id Workspace		
Supplier		
****Studio Tecnico Dott. Ing. C. NA		
Offers from Supplier		
Name (Type)	Upload Complete	d
Economical Offer	No	
Technical Offer	No	C Edit O View details

b. Upload the offer file.

va	Cuppliar Dartal		
	C' Edit	×	
Hor			Mic
Purch			
Vo	Document Attachment Template	н	
vu			
	Note		
io Tec			
rom \$	li l		
Туре	Expiration Date		
al Off	H		
sing S	Upload Completed		
	● No ○ Yes		
-			
quest (Type			
nical (Drop files here or click to upload.		8
	Save Document Data		8
sing S			
ints to			
(Type			
al Dat	a-sheet / Catalogue		

c. Once that all offer files have been uploaded, set the "Upload Completed" button as "YES".

Attention: Leave the "Upload Completed" button as "NO" if you want to save partial upload and add more files later.

Attention: Tenova will not be able to see the offer as long as the "Upload Completed" button is set as "NO".

Supplier Dertel	
3 Edit	
Document Attachment Template	
Note	
Expiration Date	
Upload Completed O No 🖲 Yes	
- -	
Drop files here or click to upload.	
Supplier's Technical Offer.pdf (24.4 KB) Save Document Data	Download Remove file

- d. Click on "Save Document Data" button.
- e. Click on "Save Bid Workspace data" at the bottom of the main Bid Workspace page if you want to save partial data and resume filling later on.

A
h
Add comment

f. Once that all offers upload is completed and every "Upload Completed" is set on "YES", flag the "Submit offers" button in the main Bid workspace page.

Attention: By flagging this you will not be able to edit contents anymore.

Add comment

3.4 HOW TO RE-ENABLE A BID WORKSPACE

a. If after the offers submit you need to change, add or remove any offer or data, please write to Tenova using the Communication area, as per next guide chapter.

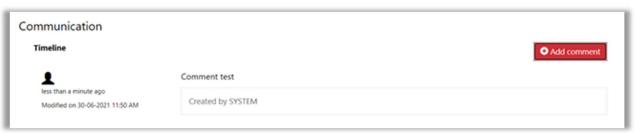
3.5 HOW TO COMMUNICATE WITH TENOVA VIA SUPPLIER PORTAL

b. Use "Add comment" button to add a new communication. It is also possible to attach files.



Bid Workspace	Add a Comme	nt	×	
Supplier ****Studio Tecnico Dott. Ing. C. NA	Comment	Comment test		
Offers from Supplier Name (Type)	Attach a file	Scegli file Nessun file selezionato	// Ion	npleted
Technical Offer Economical Offer	Augen a me	Sough nue invession nue selezionato	Cancel	
Bid / Request for Quotation Annex Name (Type)	ses			

c. The chronology of all communications to and from Tenova appears in "Communication" section.



3.6 HOW TO ACCESS ALL CLOSED BID WORKSPACES

a. Click on "Purchase Management/Closed Workspaces" tab

Tenova - Supplier Portal	
Home About us Supplier Information Supplier Evaluation	Purchase Management • Q English • Michele Bianchi •
Home	Purchase Management
Home	Closed Workspaces

g. In Section "Supplier's Inactive Bid Workspaces" are listed all Bid Workspaces whose status has been selected as "Inactive" by Tenova.

Home > Purchase Management > Closed Workspaces Closed Workspaces					
Supplier's Inactive Bid Workspaces					
Created On 🕹	Status	Name			
There are no records to display.					

4. PO MANAGEMENT – ORDER WORKSPACE

4.1 HOW TO ACCESS THE ORDER WORKSPACE

a. Click on the URL received with Tenova by email or click on "Purchase Management" tab.

🌒 Tenova - Supplier Portal	
Home About us Supplier Information Supplier Evaluation	Purchase Management + Q English + Michele Bianchi +
Home	Purchase Management
Home	Closed Workspaces

b. In Section "Supplier's Order Workspaces" click on the "Link" button.

Supplier's Or	der Workspac	es	
Date	Status	Name	Link
16/06/2021	Active	PO Workspace - 4530044439	& Link

- c. In "Purchase Order Workspace" page (see below) are listed:
- All the P.O. Revisions
- PO Annexes (to download and analyze)
- Documents to be provided
- Tasks
- Communication

4.2 HOW TO INSERT THE PURCHASE ORDER CONFIRMATION FOR PO REVISION

a. Click on the "Work on Revision" button that appears by clicking on the down arrow, on the single PO Revision.

Name	Revision Number 🖊	Revision Release Date	Revision Acceptance
PO Revision - 4530044439-003	003	10-06-2021	No
PO Revision - 4530044439-002	002	10-06-2021	No G Work on Revision
PO Revision - 4530044439-001	001	10-06-2021	No

b. Scroll down to "Purchase Order to accept" and click on the pencil symbol

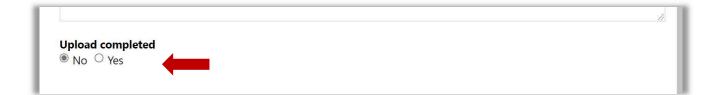


c. Upload the Purchase Order signed file

07-06-2021		×
Currency		
Euro	888	^
Net Tetal Vel	Expiration Date	
Net Total Val		
€500.00		
Revision Tota	Note	
€0.00		
Dunchasa Oud		
Purchase Ord		
4530044439-0	Upload completed ◎ No ○ Yes	
Purchase Ord	® No ⊖ Yes	
		v Date
Status		
	Drop files here or click to upload.	
Active		~
	Save Document Data	
Inactive		• V

d. Once that the Document has been uploaded, set the "Upload Completed" button as "YES".

Attention: Tenova will not be able to see the order confirmation as long as the "Upload Completed" button is set as "NO".



4.3 HOW TO PROPOSE A NEW DELIVERY DATE FOR ORDER POSITIONS

a. Click on the "Work on Revision" button that appears by clicking on the down arrow, on the single PO Revision.

Name	Revision Number 🖊	Revision Release Date	Revision Acceptance
PO Revision - 4530044439-003	003	10-06-2021	No
PO Revision - 4530044439-002	002	10-06-2021	No G Work on Revision
PO Revision - 4530044439-001	001	10-06-2021	No View details

b. Scroll down to "Purchase Order Details" and click on the "Edit" button that appears by clicking on the down arrow, on the single order position.

Status	PO Position (Item)	Deleted Item	Material	Material Short Text	Quantity	New Delivery Date proposed by Vendor
Active	00010	No	MTUB-106164-18-	flex.DN50 fil. gas Lg: 1500	1.00	27-07-2011
nactive	00020	Yes	ES205194	Chain wheel, Hub bore hole d = 30 x 40	100.00	• View details

c. Select and insert the new proposal data

Delivery Date 01-09-2011 New Deliver Date proposed by Supplier									ſ	1
New Deriver Date proposed by Supplier									L	
27-07-2011									/ Date	
Contract Item (only for Call Off)	<		Ju	ily 201	1		>			
00000	Su	Мо	Tu	We	Th	Fr	Sa			~
	26	27	28	29	30	1	2			~
Material Group	3	4	5	6	7	8	9			
MACHINED PARTS	10	11	12	13	14	15	16			
	17	18	19	20	21	22	23			
	24	25	26	27	28	29	30			
Save Purchase Order Detail Data	31	1	2	3	4	5	6			
	Contract Item (only for Call Off) 00000 Material Group MACHINED PARTS	Contract Item (only for Call Off) 00000 Material Group MACHINED PARTS 10 17 24	Contract Item (only for Call Off) K 00000 26 27 Material Group 3 4 MACHINED PARTS 10 11 17 18 24	Contract Item (only for Call Off) Contract Item (only for Call Off) Su Mo Tu 00000 26 27 28 Material Group 3 4 5 MACHINED PARTS 10 11 12 17 18 19 24 25 26	Contract Item (only for Call Off) Su Mo Tu Ve 00000 26 27 28 29 Material Group 3 4 5 6 MACHINED PARTS 10 11 12 13 17 18 19 20 24 25 26 27	Contract Item (only for Call Off) Su Mo Tu We Th 00000 26 27 28 29 30 Material Group 3 4 5 6 7 MACHINED PARTS 10 11 12 13 14 17 18 19 20 21 24 25 26 27 28	Contract Item (only for Call Off) Su Mo Tu Ve Th Fr 00000 26 27 28 29 30 1 Material Group 3 4 5 6 7 8 MACHINED PARTS 10 11 12 13 14 15 24 25 26 27 28 20 21 22	Contract Item (only for Call Off) July 2011 > 00000 Mo Tu We Th Fr Sa 26 27 28 29 30 1 2 Material Group 3 4 5 6 7 8 9 MACHINED PARTS 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	Contract Item (only for Call Off) Image:	Contract Item (only for Call Off)

Attention: The new delivery date is only a proposal that can be approved or not by TENOVA but in any case will not change the contractual delivery date in order.

d. Click on "Save Purchase Order Detail Data" button.



- e. Click on "Save Reviosion data" at the bottom of the Purchase Order Revision page
- e. Click on "Save Purchase Order data" at the bottom of the main Purchase Order Workspace page if you want to save partial data and resume filling later on.

4. 5 HOW TO DOWNLOAD PO ANNEXES

a. Click on the "View details" button that appears by clicking on the down arrow, on the single listed document.

PO Annexes		
Туре	Related to PO	Revision n°
Technical Data-sheet / Catalogue		
Purchasing Specification valid for Offer - Part List	001	• View details

b. Download the file.

Documents PO Annexes Type Technical Dat Purchasing S Technical Off	New Due Date proposed by Supplier 	
Documents to Type	Upload completed ◎ No ○ Yes	4
Workshop Fi	0069-66-D-00-DA0522-002-00.PDF (15.1 KB)	

4.6 HOW TO UPLOAD DOCUMENTS TO BE PROVIDED

a. Click on the "Edit" button that appears by clicking on the down arrow, on the single listed document.

Documents to be provided						
Туре	Related to PO Revision n°	Upload Completed	Due Date	Approval Status	Approval Notes	Approval Date
Workshop Final Inspection Book	003	Yes				
Dual use Declaration		No				C Edit O View details
As-built drawings	001	No				

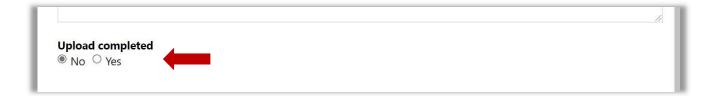
b. Upload the offer file.

the second se		
Purchasing S		~
Technical Off		v
	Note	
Documents to		
		a de la companya de la compa
Туре		
Workshop Fil	Upload completed ◎ No ○ Yes	~
Dual use Dec	No ∪ Yes	~
As-built drav		~
	Drop files here or click to upload.	
Tasks	Save Document Data	
TASKS		
Name		
	×	
There are no r	acade to display	

c. Once that all Documents have been uploaded, set the "Upload Completed" button as "YES".

Attention: Leave the "Upload Completed" button as "NO" if you want to save partial upload and add more files later.

Attention: Tenova will not be able to see the documents as long as the "Upload Completed" button is set as "NO".



- d. Click on "Save Document Data" button.
- e. Click on "Save Purchase Order data" at the bottom of the main Purchase Order Workspace page if you want to save partial data and resume filling later on.

Inere are no records to display.		
Communication		
Timeline	• Add comme	ent
1	Test comment with Thomas	
about 5 hours ago Modified on 01-07-2021 10:29 AM	Created by SYSTEM	
Save Purchase Order Data		

4.7 HOW TO COMMUNICATE WITH TENOVA VIA SUPPLIER PORTAL

a. Use "Add comment" button to add a new communication. It is also possible to attach files.

Communication		
Timeline		• Add comment
about 5 hours ago Modified on 01-07-2021 10:29 AM	Test comment with Thomas	
	Created by SYSTEM	

Tenova - Supplier Portal			
	Add a Comment ×		
Home	Comment		English - Michele Biand
Jchase Order V			
Name *	Attach a file	Choose File No file chosen	
PO Workspace - 4530044439			
Annor		Submit Cancel	
3uyer			
CINZIA BRIANO			

b. The chronology of all communications to and from Tenova appears in "Communication" section.

Communication Timeline		Add comment
1	Comment test	
less than a minute ago Modified on 30-06-2021 11:50 AM	Created by SYSTEM	

4.8 HOW TO ACCESS ALL CLOSED PURCHASE ORDER WORKSPACES

a. Click on "Purchase Management/Closed Workspaces" tab

Tenova - Supplier Portal		
Home About us Supplier Information Supplier Evaluation	Purchase Management - Q English - Michele Bianchi -	
Home	Purchase Management	
Home	Closed Workspaces	

b. In Section "Supplier's Inactive Order Workspaces" are listed all Purchase Order Workspaces whose status has been selected as "Inactive" by Tenova.

Supplier's Inactive Order Workspaces			
Created On	Status	Name	
There are no records to	display.		